

HFE Bucks Report – September 10, 2018, Home & School Meeting

- End of Year 2017-2018
 - Sales = \$368,000 (\$168,000 was after rewards announced on March 26- June 30, 2018)
 - Rebates = \$22,000 (\$10,000 was after rewards announced on March 26- June 30, 2018)
 - Rewards to families for 2018-2019 enrollment fees = \$4,800 in only three months! *Highest rewards given to a family was \$331.
- **Sales**
 - July/August 2017 = \$40,000
 - July/August 2018 = \$102,000
 - **Increase of \$62,000**
- **Rebates**
 - July/August 2017 = \$2,200
 - July/August 2018 = \$5,200
 - **Increase of \$3,000**
- **PrestoPay Accounts**
 - 07/2017 = 60
 - 07/2018 = 140
 - **Increase of 80**
- **ScripNow!**
 - 6/30/18 = 37% of sales
 - **Today = 64% of sales**
- **Sponsorships**
 - 6/30/18 = 15
 - **Today = 45**